

TELIT WIRELESS SOLUTIONS COMPANY FACTS

Legal Form:

Telit Wireless Solutions is a subsidiary of Telit Communications PLC (Public Limited Company). It is the fastest-growing machine-to-machine (M2M) innovator in the world providing unmatched modules and services

Founded:

1986 in Trieste (Italy)

Equity Market:

AIM: TCM (Alternative Investment Market of the London Stock Exchange: Telit Communications PLC)

Headquarters:

London (United Kingdom)

Global Offices:

EMEA: Trieste (Italy)

North America: Raleigh, NC (USA)

Latin America: São Paulo (Brazil)

APAC: Seoul (Korea)

<http://www.telit.com/en/about/company/organization.php>

Innovation (R&D) Centers:

Trieste and Cagliari (Italy)

Sophia Antipolis (France)

Seoul (Korea)

Tel Aviv (Israel)

<http://www.telit.com/en/about/company/the-telit-difference.php>

Customer Service and Support Offices:

Brazil, China, Denmark, France, Germany, India, Israel, Italy, Korea, Poland, Spain, Russia, the Republic of South Africa, Taiwan, Turkey, United Kingdom, USA

<http://www.telit.com/en/about/company/telit-sales-offices.php>

Management:

- Oozi Cats, Chief Executive Officer
- Yossi Moscovitz, President
- Yariv Dafna, Chief Financial Officer
- Yossi Weinstock, Vice President Legal and General Counsel
- Yosi Fait, Finance Director
- Dominikus Hierl, Chief Marketing Officer
- Alexander Bufalino, Global Vice President Marketing
- Mathi Gurusamy, Chief Operating Officer
- Felix Marchal, Global Vice President Sales
- Sandro Spanghero, Global Vice President R&D
- Michael A. Ueland, Vice President & General Manager North America

<http://www.telit.com/en/about/management.php>

Employees:

Close to 450 worldwide

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Revenue:

Fiscal year 2010: \$131.7 million USD

Fiscal year 2011: Anticipated revenues of \$177 million USD

For more information on Investor Relations please click here:

<http://www.telit.com/en/about/investor-relations.php>

For the financial fact sheet please click here:

<http://www.telit.com/en/about/investor-relations/fact-sheet.php>

M2M Market Overview:

Since 2003, Telit Wireless Solutions has been the only company entirely dedicated to developing M2M (machine-to-machine) cutting-edge intelligent wireless technologies with modules that offer unmatched reliability, as well as future-proofed, scalable form factors. The company has five innovation (R&D) centers and 45 sales and support offices in 18 countries on five continents. Telit's growing global distributor network operates and serves more than 80 countries today.

Telit's broad M2M application expertise is on virtually every wireless platform. The company was founded in 1986 where it manufactured and sold millions of GSM and satellite mobile phones and was a pioneer in launching the first global satellite-based commercial mobile phone. Telit's outstanding reputation for integration and support bring customer apps quickly to market (see: <http://www.telit.com/en/products/support/tsc-services-and-facilities.php>), industry partnerships and market-leading customer support continues to drive down costs, increase productivity and create new revenue opportunities.

M2M technology offers seamless connectivity via wireless communications that combines IP monitoring with automatic controls that is creating one of the fastest growing technology segments affecting virtually every industry across the globe. In 2012 the growing M2M segment of the technology revolution known as "the Internet of Things," is expected to generate more than \$250 billion.

More information on M2M please find here:

<http://www.telit.com/en/discover/what-is-m2m.php>

Company Acquisitions:

- Motorola M2M on March 1st 2011 (raising the market share to 22%)
- Globalconect an M2M services and connectivity business, on July 31, 2011
- Navman Wireless OEM on Jan. 3, 2012 (a leading designer and manufacturer of world-class Global Positioning System (GPS) modules and solutions)

Industry Segments:

Automated meter reading, automotive, fleet management, healthcare, security systems, telematics, POS, and others. Over 140 references of Telit customers from these segments can be found on the Telit website:

<http://www.telit.com/en/discover/customer-applications.php>

Further references can be also found in the telit2market magazine, the international M2M magazine from Telit: <http://www.telit.com/ebook>

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Products:

Telit's module products are divided into families; each with a specific form factor (size and shape and the same interface) across each wireless platform according to application size and production scale. This means that they can be integrated and exchanged easily into existing customer designs with only minimal adaptation. Telit is the only M2M supplier to offer all relevant wireless technologies and cutting-edge GPS innovations for M2M markets in its product portfolio.

Some product highlights:

Cellular technologies: GSM/GPRS, UMTS/WEDGE/HSPA, CDMA

GE864-GPS modules: The new GE864-GPS is the smallest GSM/GPRS module in the market integrating full 48-channels A-GPS functionality. It combines the high performance from Telit's proven GSM/GPRS core technology with the latest SiRFstarIV™ high sensitivity single-chip A-GPS receiver.

http://www.telit.com/en/products/gsm-gprs.php?p_id=12&p_ac=show&p=109

GE865-QUAD modules: The new GE865 product family introduces the smallest GSM/GPRS Ball-Grid-Array (BGA) modules in the market. The low profile and small size of the unique BGA package for the GE865-QUAD enables the design of extremely compact applications.

http://www.telit.com/en/products/gsm-gprs.php?p_id=12&p_ac=show&p=47

HE910 modules: The HE910 modules are small, lightweight, low power consumption and RoHS compliant devices which combines the access to digital communication services in GSM, GPRS, EDGE, UMTS and HSPA networks with Land-Grid Array (LGA) form factor. The HE910 includes features like HSDPA 21.0 Mbps (Cat 14), HSUPA 5.7 Mbps (Cat 6), EGPRS Class 33, digital voice interface, circuit switched data transfer, phonebook and SMS support, embedded TCP/IP protocol stack and custom Telit AT commands.

http://www.telit.com/en/products/umts.php?p_id=14&p_ac=show&p=108

DE910-DUAL modules: The DE910-DUAL is a dual band 1xEV-DO Rev. A 3G wireless module supporting downlink data rates up to 3.1 Mbps and uplink data rates up to 1.8 Mbps. The DE910-DUAL offers complete backward compatibility to 1xRTT and EV-DO Rev. 0 and is suitable for upgrading all applications based on its companion CDMA 2000 module, the CC864-DUAL, to EV-DO. Moreover, it is designed to have the same form, fit, and function as its UMTS / HSPA counterpart product family, the HE910.

http://www.telit.com/en/products/cdma.php?p_id=13&p_ac=show&p=111

A large selection of Telit modules has already been certified by numerous network providers, including AT&T (USA), Rogers Wireless (Canada), Orange (France), Telefónica (Europe, Africa, Latin America), Vivo (Brazil) and Vodafone (worldwide) amongst others.

Further information can be found at

<http://www.telit.com/en/products/technical-support-center/certifications.php>

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GPS Technologies:

Jupiter GPS modules: The new Jupiter GPS module family offers innovative GPS solutions for various OEM applications, from fleet tracking and asset tracking solutions to navigation systems. Jupiter GPS modules enable customers to develop the best and fastest time-to-market solutions that allow easy integration and customization of GPS functionality for every application.

Further information can be found at <http://www.telit.com/en/products/satellite.php>

Telit Infinita Services:

Comprised of both Premium FOTA Management as well as an Extended Hardware Warranty Service, premium FOTA Management focuses on extending the product life by updating and maintaining always the optimum firmware version in the field. It therefore eliminates the need for physical updates in the field and helps optimize the total cost of ownership.

Telit's Extended Hardware Warranty:

Telit's Extended Hardware Warranty provides additional product warranty terms of up to four years to the end customer and addresses the increasingly complex requirements of M2M applications. This helps them to extend the lifetime of their M2M products while protecting their investments and saving money.

Customers:

Among its customers, Telit counts more than 5,000 OEMs, communications solutions providers and systems integrators in over 77 countries around the world.

Distribution partners:

Telit works with a worldwide distributor network.

<http://www.telit.com/en/products/where-to-buy.php>

Technical Support Competence Centers:

As part of Telit's Distribution Strategy, the company selects new partners who can offer specialized services in Competence Centers. In conjunction with Telit's distribution network, these Competence Centers work together with customers to develop concepts and ideas to realize target solutions for GSM/GPRS/GPS products. <http://www.telit.com/en/services/competence-c.php>

Technology partners:

Telit has a wide range of technology partners including Infineon Technologies and Redbend. Furthermore Telit is actively supporting standardization processes and therefore works together with prominent alliances such as the M2M Alliance or the ZigBee Alliance.

<http://www.telit.com/en/about/partners/technology-partners/etsi.php>

Telit Technical Forum

Telit Technical Support Forum offers to customers and interested people a platform to exchange problems and ideas about M2M.

More details on the forum as well as on the registration process can be found here: <http://www.telit.com/en/services/technical-forum.php>

More information about the Telit Services please find here:

<http://www.telit.com/en/services.php>

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telit2market

Telit is currently the only M2M company worldwide to publish an M2M trade magazine: telit2market. Being released regularly once a year, it informs about current developments in the M2M market.

<http://www.telit.com/ebook>

For more information about the company, please visit www.telit.com ;

Twitter (http://twitter.com/telit_ws)

Facebook (<http://www.facebook.com/telitwireless>)

For more Social Media channels please find here:

<http://www.telit.com/en/discover/telit-media-center.php>

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