

TELIT WIRELESS SOLUTIONS FACT SHEET

Legal Form:	Telit Wireless Solutions is a subsidiary of Telit Communications PLC (Public Limited Company)	
Foundation:	1986 in Trieste (Italy)	
Common Stock Index:	AIM (Alternative Investment Market of the London Stock Exchange): TCM (Telit Communications PLC)	
Headquarters:	London (United Kingdom)	
Regional Headquarters:	EMEA: Trieste (Italy) North America: Raleigh (NC, USA) Latin America: São Paulo (Brazil) APAC: Seoul (Korea) http://www.telit.com/en/about/company/organization.php	
R&D centers:	Trieste and Cagliari (Italy) Sophia Antipolis (France) Seoul (Korea) http://www.telit.com/en/about/company/the-telit-difference.php	 <p>R&D Centre Sophia Antipolis</p>
Subsidiaries/ sales offices:	Brazil, China, Denmark, France, Germany, Israel, Italy, Korea, Spain, Russia, the Republic of South Africa, Taiwan, Turkey, United Kingdom, USA http://www.telit.com/en/about/company/telit-sales-offices.php	
Management:	<ul style="list-style-type: none"> • Oozi Cats, Chief Executive Officer • Yossi Moscovitz, Chief Operating Officer • Yariv Dafna, Chief Financial Officer • Michael Galai, Finance Director & General Counsel • Dominikus Hierl, Managing Director • Felix Marchal, Global Vice President Sales • Sandro Spanghero, Global Vice President R&D • Alexander Bufalino, Global Vice President Marketing http://www.telit.com/en/about/management.php	 <p>Oozi Cats, CEO of Telit</p>
Employees:	> 350 worldwide	
Revenue:	Revenues in the fiscal year 2009: 63.8 million Euro Revenues in the first half year 2010: 59.6 million USD For more information on Investor Relations please click here: http://www.telit.com/en/about/investor-relations.php	
Market:	Telit Wireless Solutions is a global leader in the field of Machine-to-Machine (M2M) communications. The company develops, manufactures and markets M2M modules which enable machines, devices and vehicles to communicate via wireless networks. Telit is a fast-growing wireless M2M company achieving steadily increasing sales in the last four years, addressing a growing €20+ billion market, and representing substantial business potential. More information on M2M please find here: http://www.telit.com/en/discover/what-is-m2m.php	

Industry Segments: Automated meter reading, automotive, fleet management, healthcare, security systems, telematics, POS, and others. Over 140 references of Telit customers from these segments can be found on the Telit website: <http://www.telit.com/en/discover/customer-applications.php>

Further references can be also found in the telit2market magazine, the international M2M magazine from Telit: <http://www.telit.com/ebook>

Products: Telit's products are divided into families; each tailored to different levels of integration and volumes according to application size and production scale. All modules of one family have the same size and shape, the same connectors and the same interface. This means that they can be integrated and exchanged easily into existing customer designs with only minimal adaptation. Telit is the only M2M supplier to offer all relevant wireless technologies for M2M markets in its product portfolio.

Please find here some product highlights:

Cellular technologies: GSM/GPRS, UMTS/WEDGE/HSDPA, CDMA

- **GE865-QUAD modules:** The new GE865 product family introduces the smallest GSM/GPRS Ball-Grid-Array (BGA) modules in the market. The low profile and small size of the unique BGA package for the GE865-QUAD enables the design of extremely compact applications.



http://www.telit.com/en/products/gsm-gprs.php?p_id=12&p_ac=show&p=47

- **GL-865-DUAL modules:** The new GL865-DUAL product introduces the smallest GSM/GPRS surface mounted module in the market. The GL865-DUAL is a dual band 900/1800 GSM/GPRS device in LCC castellation packaging with extremely low power consumption, extended temperature range and compact profile. http://www.telit.com/en/products/gsm-gprs.php?p_id=12&p_ac=show&p=93



Short-range technologies: Wi-Fi, ZigBee, Short Range RF (proprietary mesh and point to point for unlicensed frequency bands), Wireless MBus, and GPS modules.

- **ME50-868 modules:** Telit ME50-868 modules are the latest generation of Wireless M-Bus products compliant with EN13757 part 4 and part 5. The Wireless M-Bus standard is designed for one- or two-way data exchange with gas, water, heat and electricity meters and concentrators. http://www.telit.com/en/products/short-range-rf.php?p_id=238&p_ac=show&p=84



Satellite technologies: AGPS
<http://www.telit.com/en/products.php>

Support for the products is available at Telit's Technical Support Forum:
<http://www.telit.com/en/services/technical-forum.php>

Certifications: A large selection of Telit modules has already been certified by numerous network providers, including AT&T (USA), Rogers Wireless (Canada), Orange (France), Telefónica (Europe, Africa, Latin America), Vivo (Brazil) and Vodafone (worldwide) amongst others. Further information can be found at
<http://www.telit.com/en/products/technical-support-center/certifications.php>.

Telit Infinita Services:



The primary target of this offering is the simplification of the M2M solution deployment and maintenance of the device software. The initial set of Telit Infinita Services comprises both Premium FOTA Management as well as an Extended Hardware Warranty Service.

Premium FOTA Management focuses on extending the product life by updating and maintaining always the optimum firmware version in the field. It therefore eliminates the need for physical updates in the field and helps to optimize the total cost of ownership.

The Extended Hardware Warranty scheme provides additional product warranty terms of up to four years to the end customer and addresses the increasingly complex requirements of M2M applications. This helps them to extend the lifetime of their M2M products while protecting their investments and saving money.

In addition the Telit Technical Support Forum offers to customers and interested people a platform to exchange problems and ideas about M2M. More details on the forum as well as on the registration process can be found here: <http://www.telit.com/en/services/technical-forum.php>

More information about the Telit Services please find here:
<http://www.telit.com/en/services.php>

Customers: Among its customers, Telit counts more than 3,000 OEMs, communications solutions providers and systems integrators in over 56 countries around the world.

Distribution partners: Telit works with a worldwide distributor network.
<http://www.telit.com/en/products/where-to-buy.php>

Competence Centres: As part of Telit's Distribution Strategy, the company selects new partners who can offer specialized services in Competence Centres. In conjunction with Telit's distribution network, these Competence Centres work together with customers to develop concepts and ideas to realize target solutions for GSM/GPRS products.
<http://www.telit.com/en/services/competence-c.php>

Technology partners: Telit has a wide range of technology partners including Infineon Technologies and Redbend. Furthermore Telit is actively supporting standardization processes and therefore works together with prominent alliances such as the M2M Alliance or the ZigBee Alliance.

<http://www.telit.com/en/about/partners/technology-partners/etsi.php>

telit2market

Telit is currently the only M2M company worldwide to publish an M2M trade magazine: telit2market. Being released regularly once a year, it informs about current developments in the M2M market.

<http://www.telit.com/ebook>



Social media

Telit is an active member of the social media community and therefore integrated several social media channels into its communications portfolio.

The latest news on M2M and Telit can be found on Twitter

(http://twitter.com/telit_ws) or Facebook

(<http://www.facebook.com/telitwireless>). More Social Media channels

please find here: <http://www.telit.com/en/discover/telit-media-center.php>

Website

The Telit website not only supplies information about the company but provides full information on all aspects of M2M. As integral part the market intelligence section contains the latest information on M2M such as analysts and media covering M2M or background articles from M2M experts. The glossary explains to M2M related terms.

<http://www.telit.com/en/discover/market-intelligence.php>

For more information about the company, please visit www.telit.com

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